



ACHRM Coalition Membership Application

The Association for Corporate Health Risk Management

The Association for Corporate Health Risk Management (ACHRM) is a unique employer community where employers can collaborate with their peers, learn new methods and techniques to reduce their company's health care costs, implement or improve quality healthcare programs, and improve employee well-being and productivity.

ACHRM offers education opportunities for employers and seeks to develop solutions for employer challenges across ELEVEN Healthcare Cost Containment Strategies (HCCs) and is the only national Association directly supporting employers by offering education, solution development, assessments and implementation services encompassing our ELEVEN HCCs.



<p>ACHRM's Healthcare Cost Containment Strategies</p> <p>Interested in implementing these solutions?</p> <p>Let us introduce you to our vetted solution providers for collaboration!</p>	<p>Claims Audit / Payment Integrity</p>	<p>Identifies errors and omissions and negotiate reclamation and credits. Cost management strategy versus a cost cutting crisis</p>
	<p>Effective methods of self-insuring</p>	<p>Choosing a major insurance carrier, an independent non-insurance carrier based Third Party Administrator, or join a Captive/Consortium</p>
	<p>Pharmacy Benefit Management</p>	<p>Carving off your PBM to improve quality and reduce costs</p>
	<p>Reference-Based Pricing</p>	<p>Greater price transparency and reduce medical costs</p>
	<p>Direct Contracting</p>	<p>Enter into direct contracting with physicians, hospitals or medical providers which defines price, payment terms, service, and other critical factors</p>
	<p>Onsite/Nearsite (Shared), Mobile, Pop-Up Clinics and Direct Primary Care</p>	<p>Comparing and contrasting Onsite Clinic, Nearsite (Shared) Clinic, Mobile Clinic, and Direct Primary Care (DPC) solutions to boost employee care and more effectively manage costs.</p>
	<p>Telemedicine</p>	<p>Improve employee care, reduce emergency room visits, inconvenience absenteeism and presenteeism</p>
	<p>Employee Well-Being Programs</p>	<p>Prevention, wellness, mental health, behavioral health, safety, workers comp, etc.</p>
	<p>Data Analytics Solution</p>	<p>Providing functionality to support Executive C-Suite decisions</p>
	<p>Digital Care-Behavioral Health</p>	
	<p>Digital Care-Chronic Disease Management</p>	



ACHRM Mission:

To provide employers leading-edge healthcare cost containment and health risk management strategies in a collaborative Think- Tank environment offering workshops, roundtables, webinars, pilots, case studies, along with strategic initiative teams to advance the development and implementation of innovative methodologies. Offer strategic assessment, solutions, and implementation services for our employers seeking assistance in more effectively evaluating their specific challenges and struggling to implement solutions.

ADAPT + PIVOT + EXECUTE

ACHRM has adapted, pivoted, and executed creating unique education and engagement opportunities amidst the many challenges in today's crisis and economy.

- In 2020, ACHRM pivoted to today's "new normal" and transitioned to an exclusive virtual model and offered our employers implementation processes. We expect to continue this model in 2022.
- Educational events and projects are offered throughout the year including webinars, virtual CEO-CFO-CHRO Roundtables, white paper projects, and more!
- Our Public Entity Special Projects should continue in 2022. ACHRM has followed the progression of the American Rescue Plan Act (ARPA) and has provided support for families and businesses. The ARPA funds provided a unique opportunity for state and local governments to make strategic investments in long-lived assets, rebuild reserves to enhance financial stability, and cover temporary operating shortfalls until economic conditions and operations normalize. However, these funds shall be exhausted in 2022. ACHRM's eleven healthcare cost containment strategies provide savings opportunities for businesses and organizations beyond the ARPA funds.
- Eight new sponsor partners have joined ACHRM in 2022 strengthening and expanding our HCCs and solutions. We have a series of special projects to engage these sponsor partners upon building on our current public entities special projects.
- In 2022, ACHRM is planning many virtual events, averaging 30 attendees per event and more of those attendees as new professionals to our ACHRM community!

Why should employer health coalitions join ACHRM?

- Only Association offering Eleven Healthcare Cost Containment Strategies **providing opportunities for coalitions to expand knowledge and innovative solutions to their members**
- Only Association assisting coalitions and employers in assessing their current healthcare cost containment strategies, health benefits plan, etc. and offering support and implementation services to improve outcomes and save healthcare costs for their organization – **opportunities for coalitions and their members to participate in ACHRM's Strategic Assessment**
- Only Association educating CEOs, CFOs, CHROs, and other professionals responsible for managing health risk and containing healthcare costs for their organization on real strategies that have been proven to reduce healthcare costs **providing opportunities to engage with employers, organization leaders, and other like-minded professionals**
- Opportunity to learn from and networks with peers as well as collaborative with peers and solution providers
- Access to ACHRM projects and publications such as pilot projects, white papers, case studies, etc.
- Participation in educational events, including workshops, roundtables, webinars, as a subject-matter expert panelist

Who's joining ACHRM?

- Professionals who are responsible for managing health risks and containing healthcare costs for their organizations (CEOs, CFOs, COOs, HR Directors, Risk/Benefit Managers, Wellness Directors, Medical Directors, Informatics, Safety / Facilities Managers, etc.)
- For-profit, not-for-profit, foundations, public entities ranging in size up to 50,000 employees or members.
- Best-in-class, disruptive solution providers, national thought leaders, and leading-edge health insurance and other consultants, who offer ideas, experiences, and strategies to assist us in fulfilling our Mission. Memberships and sponsorships are only granted on a select basis.

ACHRM Healthcare Cost Containment (HCC) Strategies

HIGH IMPACT

Employer Objectives:

- 30-40% Savings
- Openness to Change
- Greater Control of Self-Funded Plan
- More plan flexibility, enhanced benefits, employee retention and attraction
- Employee engagement
- Time: May Take Longer to Implement

Healthcare Cost Containment Strategies:

- Data Analytics
- Claims Audit
- Self-Fund: Independent TPA; Independent Stop Loss
- Drug Spend Management: Engage Independent PBM, Incorporate PDTs
- RBP / Direct Contracting
- In person Employee Support: Hire Medical Professional, Navigator, Benefits Expert
- Independent Eligibility Audit

POPULATION HEALTH PATHWAY

Employer Objectives:

- Up to 10% Savings Lower Tolerance for Change
- Self-Fund: BUCA or Independent TPA
- Less Control and Flexibility with Plan
- Employee Engagement
- Time: Cookie Cutter Plans, Easier to Implement

Healthcare Cost Containment Strategies:

- Data Analytics
- Claims Audit
- Onsite / Nearsite / DPC (Hire Medical Professional, Navigator, Benefits Expert)
- Digital Care: Telemedicine, CDM, BH, SUD, MSK+Pain Mngmt, Oncology, Maternity/Fertility
- Drug Spend Management: Independent Review, Specialty Drug Management, Incorporate PDTs
- Prevention / Employee Wellbeing
- Independent Eligibility Audit

ACHRM offers a wide range of health risk management and healthcare cost containment resources for employers. As reflected in the chart below, ACHRM has distributed its Healthcare Cost Containment Strategies (HCCs) into two groupings based upon an Employer's openness to change, motivation to reduce cost and take control of their self-funded plan, desire for attracting and retaining employees among other factors.

HIGH IMPACT PATHWAY

- Designed for employers open to change, motivated to reduce costs (30-40%) and take control of their self-funded plan.
- ACHRM offers educational events, pilot opportunities, case studies and Assessment services to assist our Employer members who are seeking an independent audit of their current strategy. If you're seeking to implement a new strategy, ACHRM will circulate your Assessment results with our innovative Consultants and best-in-class Sponsors, who will offer confidential proposals.

POPULATION HEALTH PATHWAY

- Designed for employers who are not ready to make significant change, but still want to implement forward thinking Healthcare Cost Containment strategies.
- While these strategies are not as impactful to your organization's cost savings, these HCCs can offer enhancements to your plan and employees. You can take advantage of our Assessment and Implementation services. In addition, you have access to our first pathway education and other initiatives.

MEMBER VALUE PROPOSITIONS

- Employer program assessment tool (assist your organization's strategies and health benefits plan)
- Employer Assessment / Intermediary (Audit) Services (reduce costs without reducing quality)
- Access to a platform with +/- 100 Digital Care solutions
- Participate in ACHRM's events as a content expert contributor or host an in-person event
- Collaborate with your peers and national thought leaders in events and special projects
- Specialty Educational Opportunities
- Pilots, Projects, Case Studies, Articles
- Join a search committee and participate in industry leading vendor assessment across ACHRM's multiple Healthcare Cost Containment Strategies

Application

Please complete all sections below. Sign and return this original application to Kayne D. Kleinpeter at kdaigle@achrm.org or complete online at www.achrm.org/membership. Payments may be made by e-check (ACH) or credit card. You will receive an electronic invoice once ACHRM receives your application.

Which of the Eleven Healthcare Cost Containment Strategies listed above are of most interest to you and/or your members?

Which of the following best describes the majority of your members' health insurance plan?

- Fully-insured with a Major Insurance Carrier
- Participation in Captive or Consortium
- Self-insured with a Major Insurance Carrier (BCBS, UNITED, CIGNA, AETNA, other)
- Self-insured engaging and independent, non-insurance carrier based Third Party Administrator
- Other (please describe _____)

COALITION MEMBERSHIP ANNUAL FEE:

\$2000.00 Membership fee. Membership fee will renew automatically on an annual basis. Please select your payment preference below:

Your Name: _____ Title: _____

Phone: _____ Email: _____

Company / Organization: _____ Industry Type _____

Physical Address: _____

Billing Address: _____

Number of Employees: _____

ACHRM Tax ID# 45-4906991 (W9 available upon request)

Credit Card Type (Circle): Visa ◆ MasterCard ◆ American Express ◆

Card #: _____ Expiration Date: _____ CVV: _____

Name as It Appears on Card: _____

Billing Address: _____

Cardholder's Signature: _____ Date: _____

ACHRM, LLC 230 Kings Highway East, Suite 340 Haddonfield, NJ 0803

AUTHORIZED SIGNATURE/TITLE: _____

This line must be signed for acceptance of contract.

TITLE: _____ **DATE:** _____